

**City of Houston
Bid Tabulation
for
Safety Footwear
for
ARA, Airport, Fire, Fleet, General Services, Parks, Police, Public Works, Solid Waste
S24114 - Close Date: 8/2/2012 10:30:00 AM**

Bids Received: 4				Safety Shoe Distributors LLP 713-928-6691 109108				Safety Shoe Distributors LLP 713-928-6691 109108				Red Wing Shoe Brands of America, Inc. 713-210-9627 139559				Safety Shoe Distributors LLP 713-928-6691 109108			
Item #	Description	Qty	U/M	Unit Price	Percent Change	Line Total	Mfg Note	Unit Price	Percent Change	Line Total	Mfg Note	Unit Price	Percent Change	Line Total	Mfg Note	Unit Price	Percent Change	Line Total	Mfg Note
Group I: Discount Proposed for Safety Footwear, from HyTest Safety Network, Red Wing Shoe Company, Lehigh Safety Shoe Company, Converse, Reebok or Approved Equal 2012 Published Price List or Latest Edition. Total Estimated Expenditures \$4,489,177.50																			
1	Electrical Hazard, Steel-Toe, Wolverine	1	EA	\$0.00	-27	No Bid	1	\$0.00	-27	No Bid	2	\$123.00	0	\$123.00	3	\$116.00	-19	\$93.96	4
2	Electrical Hazard Composite Toe Tectuff Waterproof 6" Work Boot, Hytest	1	EA	\$0.00	-27	No Bid	1	\$0.00	-27	No Bid	2	\$157.00	0	\$157.00	3	\$125.00	-19	\$101.25	4
3	Composite Toe Non-Metallic Hicker, Hytest	1	EA	\$0.00	-27	No Bid	1	\$133.99	-27	\$97.81	2	\$81.00	0	\$81.00	3	\$0.00	-19	No Bid	4
4	Electrical Hazard, Composite Toe Sport Hiker, Converse	1	EA	\$0.00	-27	No Bid	1	\$126.99	-27	\$92.70	2	\$76.00	0	\$76.00	3	\$0.00	-19	No Bid	4
5	Women's Electrical Hazard Composite Toe Internal Metatarsal Guard Water Repellent Non-Metallic Mid Cut Hiker, Hytest	1	EA	\$0.00	-27	No Bid	1	\$0.00	-27	No Bid	2	\$170.00	0	\$170.00	3	\$115.00	-19	\$93.15	4
6	Electrical Hazard Steel-Toe Waterproof Hiker, Wolverine	1	EA	\$0.00	-27	No Bid	1	\$0.00	-27	No Bid	2	\$123.00	0	\$123.00	3	\$106.00	-19	\$85.86	4
7	Electrical Hazard Steel-Toe 6" Boot, Cat	1	EA	\$0.00	-27	No Bid	1	\$0.00	-27	No Bid	2	\$89.00	0	\$89.00	3	\$106.00	-19	\$85.86	4
8	Multishox Contour Welt Electrical Hazard Steel-Toe Wellington, Raider-Wolverine.	1	EA	\$0.00	-27	No Bid	1	\$0.00	-27	No Bid	2	\$144.00	0	\$144.00	3	\$130.00	-19	\$105.30	4
9	Women's Rapid Response 4" Oxford Black Shoe, Converse	1	EA	\$104.99	-27	\$76.64	1	\$0.00	-27	No Bid	2	\$72.00	0	\$72.00	3	\$0.00	-19	No Bid	4
10	Electrical Hazard Waterproof Steel-Toe Hiker, Cat Pneumatic	1	EA	\$0.00	-27	No Bid	1	\$0.00	-27	No Bid	2	\$110.00	0	\$110.00	3	\$118.00	-19	\$95.58	4
Sub-Total:						\$76.64				\$190.52				\$1,145.00				\$660.96	
Group II: Discount Proposed for Uniform Footwear from Bates Footwear Company or Approved Equal 2012 Published Price List or Latest Edition. Total Estimated Expenditures \$462,626.00																			
1	GX-4 Gore-Tex Soft Toe Hi-Top	1	EA	\$0.00	0	No Bid		\$0.00	-19	No Bid	5	\$106.00	0	\$106.00	3	\$139.95	-33	\$93.77	6
2	GX-8 Gore-Tex Composite Toe Side Zip	1	EA	\$0.00	0	No Bid		\$118.00	-19	\$95.58	5	\$187.00	0	\$187.00	3	\$0.00	-33	No Bid	6
3	6" Steel Toe Side Zip	1	EA	\$0.00	0	No Bid		\$0.00	-19	No Bid	5	\$110.00	0	\$110.00	3	\$119.95	-33	\$80.37	6
4	Women's High Gloss Duty Oxford Soft Toe	1	EA	\$0.00	0	No Bid		\$0.00	-19	No Bid	5	\$102.00	0	\$102.00	3	\$69.95	-33	\$46.87	6
5	6" Steel Toe Side Zip, Leather/Ballistic Nylon	1	EA	\$0.00	0	No Bid		\$118.00	-19	\$95.58	5	\$93.00	0	\$93.00	3	\$0.00	-33	No Bid	6
6	8" Tactical Sport Composite Toe Side Sip, Leather/Ballistic Nylon	1	EA	\$0.00	0	No Bid		\$0.00	-19	No Bid	5	\$119.00	0	\$119.00	3	\$124.95	-33	\$83.72	6
7	GX-8 GORE-TEX Side Zip Boot, Converse	1	EA	\$0.00	0	No Bid		\$0.00	-19	No Bid	5	\$93.00	0	\$93.00	3	\$159.95	-33	\$107.17	6

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8	Women's GX-4 Gore-Tex(r) Boot, Bates	1	EA	\$0.00	0	No Bid		\$112.00	-19	\$90.72	5	\$156.96	0	\$156.96	3	\$0.00	-33	No Bid	6
Sub-Total:						\$0.00				\$281.88				\$966.96				\$411.88	
Group III: Discount Proposed for Slip-Resistant Footwear from Shoes For Crews, LLC, Converse or Approved Equal 2012 Published Price or Latest Edition. Total Estimated Expenditures \$119,375.00																			
1	Men's Postal Work Shoes-Black, Converse	1	EA	\$0.00	0	No Bid		\$82.00	-19	\$66.42	5	\$76.00	0	\$76.00	3	\$0.00	-27	No Bid	2
2	Waterproof Hiker Boot, Converse	1	EA	\$0.00	0	No Bid		\$0.00	-19	No Bid	5	\$144.00	0	\$144.00	3	\$130.99	-27	\$95.62	2
3	Composite Toe Waterproof Sport Hiker Boot, Converse	1	EA	\$0.00	0	No Bid		\$0.00	-19	No Bid	5	\$123.00	0	\$123.00	3	\$130.99	-27	\$95.62	2
4	Women's Rapid Response Athletic Oxford, Converse	1	EA	\$0.00	0	No Bid		\$0.00	-19	No Bid	5	\$72.00	0	\$72.00	3	\$70.99	-27	\$51.82	2
5	Women's Athlite 6-inch Sport Boot, Converse	1	EA	\$0.00	0	No Bid		\$0.00	-19	No Bid	5	\$85.00	0	\$85.00	3	\$126.99	-27	\$92.70	2
Sub-Total:						\$0.00				\$66.42				\$500.00				\$335.77	
Group IV: Discount Proposed for Industrial Footwear from Red Wing Shoes or Approved Equal 2012 Industrial Footwear Published Price List or Latest Edition. Total Estimated Expenditures \$50,000.00																			
1	Women's 6" Hiker Boot	1	EA	\$0.00	0	No Bid		\$150.00	-17	\$124.50	7	\$136.00	0	\$136.00	3	\$0.00	-19	No Bid	4
2	Women's 5" Boot	1	EA	\$0.00	0	No Bid		\$115.00	-17	\$95.45	7	\$136.00	0	\$136.00	3	\$0.00	-19	No Bid	4
3	Men's 6" Hiker Boot	1	EA	\$0.00	0	No Bid		\$0.00	-17	No Bid	7	\$174.00	0	\$174.00	3	\$162.00	-19	\$131.22	4
4	Men's Athletic	1	EA	\$0.00	0	No Bid		\$0.00	-17	No Bid	7	\$144.00	0	\$144.00	3	\$116.00	-19	\$93.96	4
5	Men's 12" Pull-On Boot	1	EA	\$0.00	0	No Bid		\$165.00	-17	\$136.95	7	\$149.00	0	\$149.00	3	\$0.00	-19	No Bid	4
Sub-Total:						\$0.00				\$356.90				\$739.00				\$225.18	
Group V: Miscellaneous																			
1	10045154; SHOE, DRESS,WOMEN"S, SZ RANGE VARIOUS; 90120 Angel-High Black Shiny 14/8 Pump, Made Of A Poromeric Material As Specified By The Defense Supply Center, Black Tricot Lining, Padded & Perfed Sock, And Composite Rubber Sole, Capps Shoe Company, Inc. or Equal.	400	PAA	\$0.00		No Bid		\$0.00		No Bid		\$0.00		No Bid		\$53.96		\$21,584.00	
Sub-Total:						\$0.00				\$0.00				\$0.00				\$21,584.00	
City's Option:																			
1	Should you be awarded ALL ITEMS you bid what percent additional discount (if any) would be deducted from each item bid?	1		\$0.00	1	\$0.00		\$0.00	1	\$0.00		\$0.00	0	\$0.00		\$0.00	1	\$0.00	
Sub-Total:						\$0.00				\$0.00				\$0.00				\$0.00	
City Pick Up Option:																			

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1	For any item listed in this Award what additional discount, if any, woud you give for items picked up at your location by the City.	1		\$0.00	0	\$0.00		\$0.00	0	\$0.00		\$0.00	0	\$0.00		\$0.00	0	\$0.00	
Sub-Total:						\$0.00				\$0.00				\$0.00				\$0.00	
Grand Total:						\$76.64				\$895.72				\$3,350.96				\$23,217.79	

Items marked above with a Mfg Note number have the following equivalent Manufacturer's Name, Product Name, and Product Number:

- 1: Converse Duty 2012 Duty/Uniform Footwear Catalog Converse Duty 2012 MSRP Price List Effective 1-1-12
- 2: Converse Work 2012 Occupational Footwear Catalog Converse Occupational Footwear 2012 MSRP Price List Effective 1-1-12
- 3: Red Wing, Irish Setter Work, Worx - prices reflect a 15% discount. Styles that are GSA approved reflect those prices which are at a 18% discount.
- 4: HyTest Safety Footwear Network 2012 Catalog 2012 HyTest Suggested Retail Price List Effective 1-1-12
- 5: Thorogood 2012 Uniform Footwear Catalog Thorogood Uniform & Fire 2012 MSRP Price List Effective 1-23-12
- 6: Bates 2012 Product Guide Bates Net Confidential Price List 5/14/2012
- 7: Timberland Pro Fall 2012 Footwear Catalog Timberland Pro Fall 2012 Price List Effective 1-1-12